# **MOBILE COUPONS 101**

Creating mobile coupons to use in your SMS marketing campaigns



### CHOOSE A NICE DESIGN

Your coupon should be visually appealing. Use your brand or product images, colors and logo, and customers will recognize your brand immediately.



#### KEEP IT SHORT

The **coupon message** should summarize all the important info in a few lines. Huge chunks of text will make it heavy and force customers to scroll to read everything.



### USE AN ENTICING CTA

Make your call-to-action, a.k.a, **redeem button** fun. You can play around with words and phrases. Be more creative than 'Get coupon'. Why not try something like 'Save \$50 today', 'Grab your gift', etc.



# ADD EXPIRY RULES

Add at least one rule per coupon. You can choose from different rules like a start and end date for your coupon campaign, the number of redemptions per person, and the total number of available coupons.



## CREATE A COUPON LINK

To link to a coupon in an SMS campaign, first you must have the coupon in an active flow (a.k.a. automated) campaign. This will create a live link you can use in your texts.



#### **USE COUPONS IN SMS**

Use the coupon in any SMS campaign that you send out, whether the SMS is a part of an automation or not. The best part is you can combine coupons with other tools and channels for the ultimate experience.







